

REFERRALS CLUB, Inc

Lake Havasu City, Arizona

To: Prospective Referrals Club Member

Congratulations on being considered for membership in the Referrals Club.

Our goal is to allow you to make a fair evaluation of our club while at the same time we evaluate you and your organization for membership. It is in our mutual best interest if we know as much as possible about each other before your membership application is considered.

1st Meeting:

- ◆ Have your sponsor introduce you to as many people as possible, then sit together.
- ◆ Address the club membership about your business for about one minute.

After your 1st Meeting:

- ◆ Review the information in this packet to help you understand our club.
- ◆ Complete the attached Membership Application as completely as possible.

2nd Meeting:

- ◆ Hand your Membership Application, along with a check for the \$150 membership fee payable to “Referrals Club”, to the Membership Chairman or, in his absence, to the treasurer or president.
- ◆ Attach copies of the following to your application:
 - ✓ City Business License and any other licenses required in your field
 - ✓ Liability Insurance Policy (front page or a Certificate of Liability Insurance)
 - ✓ Workers Compensation Insurance policy (if you have employees)
- ◆ Sit with your sponsor at this meeting and the next.
- ◆ Be prepared to address the club membership for 1 to 2 minutes about your business.

After 2nd Meeting:

- ◆ Our club Inspector may contact you for a visit to your business.

3rd Meeting:

- ◆ Be prepared to address the club membership from the podium for 2 to 3 minutes about you and your business. Include what you hope to gain from being a member and what you may be able to do to help other members in their businesses.
- ◆ After your talk, you will be asked to leave while the club membership discusses your application and votes on accepting you for membership.
- ◆ Your sponsor will be informed of the vote and will notify you about the outcome.

If you have questions, please contact the Membership Chairman.